



ALALMIYA ALHURA
FOR INFORMATION TECHNOLOGY

MEETING

MINUTES

26.07.2023

Wednesday, 11 AM - 12 PM



Our Agenda

- Listen to Client Requirements
- Present Our Solution

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Client Name: Abdallah Farouk

Service Request: LMS Platform



#	Name	Job Title
1	Abdallah Farouk	Client
2	Eng. Ahmed Naguib	General Manager
3	Eng. Mohamed Akl	CRO
4	Eng. Farouk Ahmed	Project Manager
5	Eng. Moanes Mourad	Customer engagement consultant
6	Eng. Abdel Wahab Alshaer	Business Development Executive
7	Eng. Shady Mohsen	Business Development Executive





Points Discussed:

The project is an LMS Platform website and mobile applications allowing users to sign up and browse for online or recorded courses defined by instructor accounts to register and attend, exams after courses. The instructor sets a bulk of questions to choose from for each exam or a random assessment. Every course has two different prices related to course availability duration. Admin sets a number of free videos for every user valid for a duration then the user can register for any course with fees. A sales team to track and follow unsubscribed users to offer them registration for courses.

Stakeholders

1. Admin
2. Instructor
3. Student
4. Sales





❑ **Control Panel (Administration):**

- The admin can manage control panel managers and their permissions.
- The admin can manage roles and permissions for each manager.
- The admin can control slider images that appear on the home page.

• **Student Management:**

- The admin can view, add, modify, block, and delete students.
- The admin can view course reports for each user.
- The admin can categorize unpaid users into distinct groups for targeted tracking and personalized communication.
- The admin can track and analyze user activity and engagement within the platform, including course enrollment, progress, and quiz performance.
- The admin can access reports on exams and question banks taken by the student.
- The admin can access reports for paid courses and non-paid, user's payment, and instructor's withdrawals.





- **Instructor Management:**

- The admin has full control over instructors and their data.
- The admin can view, add, modify, block, and delete instructors.
- The admin can access reports on instructor performance and course statistics.

- **Course Management:**

- The admin and instructor can add an educational course with the following details: course name, attached videos, attached questions for each video, attached pdf files, and attached exams.
- The admin and instructor can track their courses and access reports on the number of students who added the course to favorites, the number of purchase orders if the course has a cost, and other relevant data.
- The admin and instructor can control live sessions, where the number of students can be determined, and a time and date can be set for each session.
- The admin and instructor can search and filter for courses, instructors, users, exams, and other relevant data.





- **Question Bank Management:**

- The admin can view and manage all the details of the question bank.
- The admin can add, modify, and delete questions and answers.
- The admin can identify questions for each training course and choose questions randomly to send to a specific student or video.

- **Sales Team Management**

- The admin will be able to assign specific users (students) to sales for follow up on uncompleted courses.
- The admin will be able to monitor sales activities carried on by sales team





❑ ***Instructor (Website & Mobile Applications)***

- **Course Management:**

- The instructor can add an educational course with the following details: course name, attached videos, attached questions for each video, attached pdf files, and attached exams.
- The instructor can create a bank of questions and determine the exam questions for each course or choose between them randomly and send them to the student as an assessment.
- The instructor can track their courses and access reports on the number of students who added the course to favorites and the number of purchase orders.

- **Communication:**

- The instructor can have a conversation with the student for any course-related queries.

- **Live Sessions:**

- The instructor can control live sessions by specifying a time and date for each session and the number of students.





- **Assessment Management:**

- The instructor can create assessments and quizzes for each course.
- The instructor can set a time limit for each assessment and determine the passing score.
- The instructor can view and analyze the results of each assessment taken by the student.

- **Multilingual Support:**

- The website and application support multiple languages, such as Arabic and English.





❑ ***Student (Website & Mobile Applications)***

- **Course Access:**

- The student can browse the website and application and access all educational courses.
- The student can watch all the courses after paying the course fees.

- **Assessment and Question Management:**

- The student can answer questions for each training course and assessment.

- **Course Management:**

- The student can add an educational course to their list of courses by adding the course to the basket and buying it.
- The student can add educational courses to favorites to access them smoothly.
- The student can view all the details of the educational course, including course code, videos, pdf files, exams, and questions.
- The student can obtain two certificates: a certificate of completion of viewing the entire course and an exam certificate.
- Students can attend live sessions sent to them by instructors

- **Communication:**

- The student can communicate with the instructor for any course-related queries.





- **Search and Filter:**

- The student can search and filter for courses, instructors, and fields.

- **Profile and Wallet Management:**

- The student has a profile page and a wallet for payments.

- **Multilingual Support:**

- The website and application support multiple languages, such as Arabic and English.

☐ **Sales**

- Sales can view a report of unpaid and uncompleted courses assigned by admins
- Sales can follow with said users and log notes and sales activities





Third Parties Integrations:

- **SMS Gateway:** Through this portal, OTP text messages can be sent and used when registering a new user account, as well as sending administrative notices and warning messages to customers.
- **Payment Gateway:** In this portal, electronic payment can be used online payment.
- **Zoom:** For online video conferences.
- **Firebase:** This is used for Notifications, analysis, and marketing tools.





Thank You